

# FREQUENTLY ASKED QUESTIONS PENJANA Tourism Financing

# 1. What is PENJANA Tourism Financing (PTF) facility?

- PTF Facility is introduced as part of the Government's efforts to aid the tourism sector. The purpose of this facility is to support Malaysian small and medium-sized enterprises (SMEs) in the tourism sector, by preserving their capacity and assisting them to adjust and remain viable post COVID-19.
- Eligible microenterprises and SMEs may apply for financing up to RM75,000 and RM300,000 respectively, with a financing rate of up to 3.5% per annum for a financing tenure of up to 7 years.

## 2. Who is eligible to apply for the PTF facility?

- Malaysian SMEs in core tourism and tourism-related sectors which are either SMEs defined by SME Corp Malaysia; or MSMEs licensed by / registered with Ministry of Tourism, Arts and Culture (MoTAC) are eligible to apply for the PTF facility.
- The tourism sectors are as follows:

### Core tourism:

- Tourism accommodation premises (e.g. budget hotels, registered homestays, chalets and resorts)
- 2. Travel agencies & tour operators

3. Transportation for tourists (e.g. bus, boat and car rental operators)

#### Tourism-related sectors:

- 1. Medical tourism
- 2. MICE (Meetings, Incentives, Conferences, Exhibitions) ecosystem
- Money services businesses applicable to money changing operators who mainly serve inbound and outbound tourists
- 4. Tourism-related retail, recreation and wellness businesses which can justify significant reliance on tourists

# 3. Which banks can SMEs apply the PTF facility from?

- SMEs may contact and apply to the following 12 participating financial institutions
   (PFIs):
  - Affin Bank Berhad/Affin Islamic Bank Berhad;
  - o Alliance Bank Malaysia Berhad / Alliance Islamic Bank Berhad;
  - o AmBank (M) Berhad/AmBank Islamic Berhad;
  - Bank Islam Malaysia Berhad;
  - Bank Muamalat Malaysia Berhad;
  - Bank Simpanan Nasional;
  - CIMB Bank Berhad/CIMB Islamic Bank Berhad;
  - Hong Leong Bank Berhad/Hong Leong Islamic Bank Berhad;
  - Maybank Islamic Berhad;
  - Public Bank Berhad/Public Islamic Bank Berhad;
  - RHB Bank Berhad / RHB Islamic Berhad; and
  - Small Medium Enterprise Development Bank Malaysia Berhad (SME Bank).

# 4. How will SMEs know if they are eligible to apply for the PTF facility?

- SMEs are advised to contact the PFIs to ascertain their eligibility under the PTF facility. All
  applications for financing will be subject to assessments by the PFIs.
- Recipients of Special Relief Facility (SRF) or PENJANA SME Financing (PSF) are not eligible to apply for the PTF facility.

# 5. Do SMEs need to provide collateral to obtain financing under the PTF facility?

• No. Collateral is NOT required under the PTF facility.

# 6. Do the 12 PFIs offer the same features under the PTF facility, and at the same financing rate?

- In general, eligible SMEs will be able to obtain financing at favourable terms under the PTF i.e. concessionary financing rates of not more than 3.5% p.a. (inclusive of guarantee fees) and a repayment deferment period on principal and interest repayments for not less than 6 months.
- In addition to the above, the 12 PFIs offer the PTF with some varying features, which
  may be better-suited in meeting the differing needs of SMEs. For instance, some PFIs
  offer PTF with a longer financing tenure and repayment deferment period. SMEs are
  encouraged to explore the financing option that best meets their financing needs.
- SMEs can refer to the PTF booklet for the list of products offered by the 12 PFIs.